

RAIL

MOVING AMERICA FORWARD



FY 2021 Federal-State Partnership for State of Good Repair Grant Program Webinar

Presented by:

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U.S. Department of Transportation
Federal Railroad Administration

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Agenda

- 1 Partnership Program Overview
- 2 How to Apply
- 3 Best Practices
 - Project Narrative
 - Statement of Work
 - Benefit-Cost Analysis
 - Environmental Readiness
- 4 Q & A

Federal-State Partnership Program Overview

Program Purpose & Funding Overview

PURPOSE

- To fund **Capital Projects** across the United States to **repair, replace, or rehabilitate Qualified Railroad Assets** to reduce the state of good repair backlog and improve Intercity Passenger Rail performance

NOTICE OF FUNDING OPPORTUNITY (NOFO)

- Published in the Federal Register on December 7, 2021 (*update published December 10*)
 - **\$198 million available**
 - Applications due by **5 pm ET on March 7, 2022**
- Concurrent applications and resubmissions are allowed
 - Indicate other program(s) where application has been submitted (e.g., CRISI, RAISE)

Updated NOFO Published on Dec. 10, 2021

Updated NOFO

- The Partnership Program NOFO published in the Federal Register on December 7, 2021, was **inadvertently missing text and was incomplete. *Please disregard this submission.***
- **An updated and complete NOFO was published in the Federal Register on December 10**
 - Federal Register Link: [FY21 Notice of Funding Opportunity for the Federal-State Partnership for State of Good Repair Program](#)
 - Updated NOFO also published to FRA's Discretionary Grants Webpage and Grants.gov
- **Verify you have the correct document:**
 - Section D in document should provide *"Application and Submission Information"*
 - Redownload the document if you have the December 7, 2021, version

Program Purpose & Funding Overview

KEY CHANGES & NOTES FOR FY 2021 FUNDS

- **Allows pre-construction eligibility:**
 - Projects for designing, engineering, location surveying, mapping, environmental studies, and acquiring rights-of-way of an eligible capital project are **eligible for funding independently or in conjunction with construction**
- **Updates DOT objectives:**
 - Updates reflect the Biden-Harris Administration's priorities, including creating good-paying jobs, improving safety, applying transformative technology, and addressing climate change and racial equity
- **Uses FAST Act authority:**
 - FY21 funds were appropriated and will be **administered under the Fixing America's Surface Transportation (FAST) Act** (*Pub. L. 114-94 (2015)*)
 - Expanded funding and eligibilities provided in the recently enacted Bipartisan Infrastructure Law (*Pub. L. 117-58 (2021)*) **will not apply to these funds**

Key Program Definitions

CAPITAL PROJECT

- Primarily intended to **replace, rehabilitate, or repair** major infrastructure assets used in intercity passenger rail service
- Primarily intended to **improve intercity passenger rail performance**
- A **major capital project** is a project with a proposed total project cost of \$300 million or greater

STATE OF GOOD REPAIR

- Condition in which physical assets are performing at a level at least equal to their as-built or as-modified design specification
- The life cycle cost of maintaining the assets is lower than the cost of replacing them
- Assets are sustained through regular maintenance and replacement programs

NORTHEAST CORRIDOR

- The main rail line between Boston, MA, and the District of Columbia and branch lines to Harrisburg, PA, Springfield, MA, and Spuyten Duyvil, NY

Eligible Applicants

ELIGIBLE APPLICANTS

- States (*incl. the District of Columbia*)
- Groups of States
- Interstate Compacts
- Public Agencies or Publicly Chartered Authorities established by one or more States
- Political subdivisions of States
- Amtrak
- Any combination of the above

*Selection preference for applications submitted by multiple eligible applicants
Ineligible entities (e.g., private sector firms) may be included as a partner on an
application submitted by one or more eligible applicants*

Submitting a Joint Application

JOINT APPLICATION PROCEDURES

- **Identify a Lead Applicant**
 - Serves as point of contact for application
 - Recipient of grant award if selected
- **Identify all joint applicant(s)**
 - Include signed statement from an authorized representative that affirms the entity is partnering as an applicant (not just a letter of support)
 - If Amtrak and State(s): submit cooperative agreement signed by all parties
- **Identify roles and responsibilities between applicants**
 - Joint applicant role at discretion of applicants: there are no specific requirements for how or to what extent a joint applicant participates in project
 - Joint applicant roles may include:
 - Provide matching funds or in-kind contributions
 - Be a sub-recipient of a grant award
 - Implement or manage parts of project delivery

Non-Federal Match Requirements

NON-FEDERAL MATCH

- Federal share of total costs **shall not exceed 80 percent**
- Cash and in-kind contributions are permitted, consistent with 2 CFR Part 200
- If Amtrak is an applicant, its ticket and other non-Federal revenues generated from its business operations may be used as matching funds
- Identify the source(s) of matching and other funds and clearly and distinctly reflect these funds in project budget

Selection Preferences for Matching Funds:
50 percent or greater non-Federal match

Eligible Projects

ELIGIBLE PROJECT CRITERIA

1 Capital Project

- May include preliminary engineering (PE), environmental review (NEPA*), final design (FD), and construction or acquisition
- Pre-construction costs are eligible independently or in conjunction with construction project ***(New allowance for FY21 projects)***

2 Meets the Qualified Railroad Asset definition *(see following slides)*

3 Executes one or more of the following activities:

- Replaces existing assets in-kind, or with assets that increase capacity or provide a higher level of service
- Ensures that service can be maintained while existing assets are brought to a state of good repair
- Brings existing assets into a state of good repair

Qualified Railroad Asset Definition

QUALIFIED RAILROAD ASSET

Qualified railroad assets include **infrastructure, equipment, or facility assets that are used in intercity passenger rail service** and are:

- ① **Owned or controlled by an eligible applicant**
- ② **Included in appropriate planning documents and cost allocation policy arrangements**
 - Requirements for Northeast Corridor and non-Northeast Corridor projects are different
- ③ **Not in a state of good repair**
 - As of the date of enactment of the Fixing America's Surface Transportation (FAST) Act (*December 2015*)

Project Eligibility – Non-NEC Project

Eligibility Requirement	How to Demonstrate Eligibility for a Non-NEC Project
Applicant ownership or control	<ul style="list-style-type: none"> • Own the assets improved by the project, <p style="text-align: center;">OR</p> <ul style="list-style-type: none"> • Show control over the assets improved by the project (<i>e.g., via agreement(s) with owner</i>)
Contained in planning document	<ul style="list-style-type: none"> • Show project is contained in relevant State Rail Plan(s) <p><i>If not in State Rail Plan, then either:</i></p> <ul style="list-style-type: none"> • Show project is contained in an equivalent planning document, <i>or</i> • Amend the State Rail Plan to include the project
Cost Allocation Policy	<ul style="list-style-type: none"> • Show the project is for routes subject to Sec. 209 of the Passenger Rail Investment and Improvement Act of 2008 (PRIIA) <p style="text-align: center;">OR</p> <ul style="list-style-type: none"> • Demonstrate the project is subject to a similar agreement
State of Good Repair	<ul style="list-style-type: none"> • Describe asset condition and performance as of passage of FAST Act (<i>Dec. 2015</i>) • Indicate how assets do not meet SOGR definition

Project Eligibility – NEC Project

Eligibility Requirement	How to Demonstrate Eligibility for a NEC Project
Applicant ownership or control	<ul style="list-style-type: none"> • Own the assets improved by the project <p style="text-align: center;">OR</p> <ul style="list-style-type: none"> • Show control over the assets improved by the project (<i>e.g., via agreement(s) with owner</i>)
Contained in planning document	<ul style="list-style-type: none"> • Show project is contained in the NEC Commission 5-Year Capital Investment Plan (CIP) <p><i>If not in the CIP, then either:</i></p> <ul style="list-style-type: none"> • Show project is contained in an equivalent planning document, <i>or</i> • Update the CIP to include the project
Cost Allocation Policy	<ul style="list-style-type: none"> • Show the project is subject to the cost-allocation policy developed under Sec. 212 of PRIIA (<i>i.e., the NEC Commuter and Intercity Rail Cost Allocation Policy</i>)
State of Good Repair	<ul style="list-style-type: none"> • Describe asset condition and performance as of passage of FAST Act (<i>Dec. 2015</i>) • Indicate how assets do not meet SOGR definition

Evaluation & Selection Criteria

EVALUATION CRITERIA

- **Technical Merit** takes into account: Quality of statement of work and application materials; readiness and completion of prerequisites; applicant past performance, technical capacity, and financial contributions; private-sector participation; qualifications and experience of key personnel and organizations; and consistency with planning documents
- **Project Benefits** take into account: benefit-cost analysis; effects on system and service performance; effects on safety, competitiveness, reliability, trip time, and resilience; improved modal integration; and ability to meet current or anticipated demand

SELECTION PREFERENCES

- Amtrak is not sole applicant
- Application jointly submitted by multiple eligible applicants
- Applicant(s) propose a 50 percent or greater non-Federal match

Evaluation & Selection Criteria

KEY DEPARTMENTAL OBJECTIVES

DOT will assess the project's ability to meet one or more of these objectives. Such considerations can include, but are not limited to, the extent to which an application promotes:

Safety

Improves safety at highway-rail grade crossings, reduces incidences of rail-related trespassing, and upgrades infrastructure to achieve a higher level of safety.

Equitable economic strength, improving core assets

Invests in vital infrastructure assets and provides opportunities for families to achieve economic security through rail industry employment.

Resilience, addressing climate change

Reduces emissions, promotes energy efficiency, increases resiliency, and recycles or redevelops existing infrastructure.

Racial equity, economic inclusion

Improves or expands transportation options, mitigates the safety risks and detrimental quality of life effects that rail lines can have on communities, and expands workforce development and training opportunities to foster a more diverse rail industry.

Transformation of our nation's transportation infrastructure

Adds capacity to congested corridors, builds new connections or attracts new users to passenger rail, and ensures assets will be improved to a state of good repair.

Other Requirements & Restrictions

OTHER RESTRICTIONS / REQUIREMENTS

- Pre-award costs incurred prior to selection, without an FRA NEPA determination, or without prior FRA written approval are unallowable
- FRA is prohibited under 49 U.S.C. 24405(f) from providing Partnership Program grants for Commuter Rail Passenger Transportation
 - FRA's primary intent is **reasonable investments in Intercity Passenger Rail transportation**
 - Such projects **may be located on shared corridors** where Commuter Rail Passenger Transportation and/or freight rail also benefit
 - FRA has provided grants to commuter or local transit agencies when those agencies have demonstrated their projects have reasonable intercity passenger rail benefits and meet the Qualified Railroad Asset requirements
- For NEC Projects, be compliant with the NEC Cost Allocation Policy (49 U.S.C. 24905(c)(2)) and maintain compliance throughout the project duration

NOFO Overview & How to Apply

What is a NOFO?

KEY PARTS OF A NOFO

A **Notice of Funding Opportunity (NOFO)**:

- Announces the grant opportunity
- Contains details about the application requirements and procedures to request Federal funding for eligible projects

What information is in a NOFO?

KEY PARTS OF A NOFO

- Program Summary
- Key Dates
- Addresses
- FRA Contact Information
- Table of Contents
 - Program Description
 - Federal Award Information
 - **Eligibility Information**
 - **Application and Submission Information**
 - **Application Review Information**
 - Federal Award Administration Information
 - Federal Awarding Agency Contacts

Where do I start?

Check the FRA **Competitive Discretionary Grant Programs** webpage

- <https://railroads.dot.gov/grants-loans/competitive-discretionary-grant-programs/competitive-discretionary-grant-programs>

United States Department of Transportation

U.S. Department of Transportation
Federal Railroad Administration

Search

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Home / Grants & Loans / Competitive Discretionary Grant Programs

Competitive Discretionary Grant Programs

Accepting Applications

[Federal-State Partnership for State of Good Repair Grant Program \(FY 2021\)](#)

This program provides \$198 million in funding for eligible capital projects within the United States to repair, replace, or rehabilitate qualified railroad assets to reduce the state of good repair backlog and improve intercity passenger rail performance. Applications are due no later than 5 p.m. ET, March 7, 2022. For more information about this program, please see the **[FY 2021 Notice of Funding Opportunity \(NOFO\)](#)**.

- [Register for the FY21 Federal-State Partnership for State of Good Repair Grant Program Webinar](#)

Related Links

- [FRA Competitive Grant Programs Information](#)

Click the link to access the NOFO

Where is the FY21 Partnership Program NOFO?

The screenshot displays the Federal Register page for a Notice of Funding Opportunity (NOFO) issued by the Federal Railroad Administration (FRA) on 12/10/2021. The page is titled "Notice of Funding Opportunity for the Federal-State Partnership for State of Good Repair Program".

AGENCY:
Federal Railroad Administration (FRA), Department of Transportation (DOT).

ACTION:
Notice of Funding Opportunity (NOFO or notice).

SUMMARY:
This notice details the application requirements and procedures to obtain grant funding for eligible projects under the Federal-State Partnership for State of Good Repair Program (Partnership Program). This notice solicits applications for Partnership Program funds made available by the Consolidated Appropriations Act, 2021. The opportunity described in this notice is made available under Assistance Listings Number 20.326, Federal-State Partnership for State of Good Repair Program.

DATES:
Applications for funding under this solicitation are due no later than 5:00 p.m. ET, March 7, 2022. Late or incomplete applications will not be considered for funding. See Section D of this notice for additional information on the application process.

DOCUMENT DETAILS:
Printed version: PDF
Publication Date: 12/10/2021
Agencies: Federal Railroad Administration
Dates: Applications for funding under this solicitation are due no later than 5:00 p.m. ET, March 7, 2022. Late or incomplete applications will not be considered for funding. See Section D of this notice for additional information on the application process.
Document Type: Notice
Document Citation: 86 FR 70582
Page: 70582-70595 (14 pages)
Document Number: 2021-26835

Where do I find “How to Apply” information?

Search Grants tab on **Grants.gov**:

The screenshot shows the Grants.gov search interface. The top navigation bar includes 'HOME', 'LEARN GRANTS', 'SEARCH GRANTS', 'APPLICANTS', 'GRANTORS', 'SYSTEM-TO-SYSTEM', 'FORMS', 'CONNECT', and 'SUPPORT'. The 'SEARCH GRANTS' tab is active. The search criteria section includes fields for 'Keyword(s)', 'Opportunity Number', and 'CFDA:'. The 'Opportunity Number' field contains '20.326'. The 'OPPORTUNITY STATUS' section has checkboxes for 'Forecasted (0)', 'Posted (1)', 'Closed (0)', and 'Archived (3)'. The search results section shows '1 - 1 OF 1 MATCHING RESULTS:' and a table with the following data:

Opportunity Number	Opportunity Title	Agency	Opportunity Status	Posted Date ↓	Close Date
FR-FSP-22-001	FY21 Federal-State Partnership for State of Good Repair	DOT-FRA	Posted	12/07/2021	03/07/2022

Click the **Opportunity Number** to see the Synopsis

What is the Synopsis?

Summary information about the grant opportunity in Grants.gov:

The screenshot displays the Grants.gov interface for a specific grant opportunity. At the top, there is a navigation bar with links for HOME, LEARN GRANTS, SEARCH GRANTS, APPLICANTS, GRANTORS, SYSTEM-TO-SYSTEM, FORMS, CONNECT, and SUPPORT. A search bar is also present with the text "SEARCH: Grant Opportunities" and a "GO" button. The main content area is titled "VIEW GRANT OPPORTUNITY" and features the logo of the U.S. Department of Transportation. The grant details include the ID "FR-FSP-22-001", the title "FY21 Federal-State Partnership for State of Good Repair", and the issuing agency "Department of Transportation DOT - Federal Railroad Administration". There are "Apply" and "Subscribe" buttons. Below the grant details, there are tabs for "SYNOPSIS", "VERSION HISTORY", "RELATED DOCUMENTS", and "PACKAGE". The "SYNOPSIS" tab is selected and highlighted with a red box. The synopsis content is organized into a "General Information" section with the following details:

Document Type:	Grants Notice	Version:	Synopsis 1
Funding Opportunity Number:	FR-FSP-22-001	Posted Date:	Dec 07, 2021
Funding Opportunity Title:	FY21 Federal-State Partnership for State of Good Repair	Last Updated Date:	Dec 07, 2021
Opportunity Category:	Discretionary	Original Closing Date for Applications:	Mar 07, 2022 No Explanation
Opportunity Category Explanation:		Current Closing Date for Applications:	Mar 07, 2022 No Explanation
Funding Instrument Type:	Grant	Archive Date:	Apr 06, 2022
Category of Funding Activity:	Transportation	Estimated Total Program Funding:	\$198,000,000
		Award Ceiling:	\$198,000,000

How do I apply?

KEY STEPS

- Obtain a Dun and Bradstreet number (DUNS)
- **Register early** in the Federal government's System for Award Management (SAM)
 - **NOTE: SAM registration can take up to 2 weeks (longer if you do not have an Employer Identification Number)**
- For Grants.gov, complete an **Authorized Organization Representative** profile and create a username and password
- Submit an application addressing all requirements outlined in the NOFO

What do I include in my application?

REQUIRED DOCUMENTS

- Project Narrative
- Statement of Work
- Environmental Compliance (NEPA) Documentation
 - *Note: May include a draft document that requires development, review, and approval by FRA or an existing completed NEPA document approved by FRA or another Federal agency that covers the proposed project scope*
- Benefit-Cost Analysis
- Draft Use/Ownership Agreement *(if applicable)*
 - *Note: FRA requires a written agreement exist between the applicant and the railroad regarding use and ownership consistent with 49 U.S.C. 22905(c)(1) for projects using rights-of-way owned by a railroad that is not the applicant*

What forms are required?

REQUIRED FORMS

- SF424 (Application for Federal Assistance)
 - *Either*: SF 424A or 424C – Budget info for Non-Construction OR Construction
 - *Either*: SF 424B or 424D – Assurances for Non-Construction OR for Construction
- FRA's Additional Assurances and Certifications (FRA F 30)
- FRA's Applicant Financial Capability Questionnaire (FRA F 251)
- SF LLL: Disclosure of Lobbying Activities (only required if reportable Lobbying activities exist)

Where do I find additional information and help?

Find Additional Information about the grant opportunity in Grants.gov at the bottom of the Synopsis page:

Additional Information

Agency Name: DOT - Federal Railroad Administration

Description: The purpose of the Partnership Program is to assist in funding capital projects to repair, replace, or rehabilitate qualified railroad assets to reduce the state of good repair backlog and improve intercity passenger rail performance.

Link to Additional Information: [FY21 Federal-State Partnership for State of Good Repair](#)

Grantor Contact Information: If you have difficulty accessing the full announcement electronically, please contact:

Grants.gov Contact Center
Phone Number: 1-800-518-4726

Hours of operation are 24 hours a day, 7 days a week. The contact center is closed on federal holidays.
support@grants.gov

[Grants.gov Customer Support](#)

Application Review and Selection Process

1. Intake and Eligibility

Each application is reviewed for completeness and eligibility to determine which applications move to the evaluation stage



3. Selection

Final funding decisions are made by taking into account the evaluation and selection criteria outlined in the NOFO



2. Evaluation

Each complete and eligible application is evaluated by a panel of DOT subject matter experts using criteria outlined in the NOFO

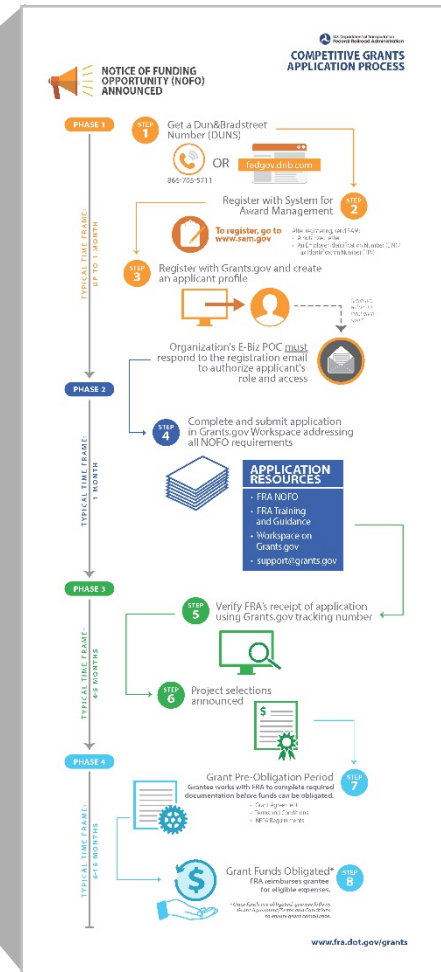
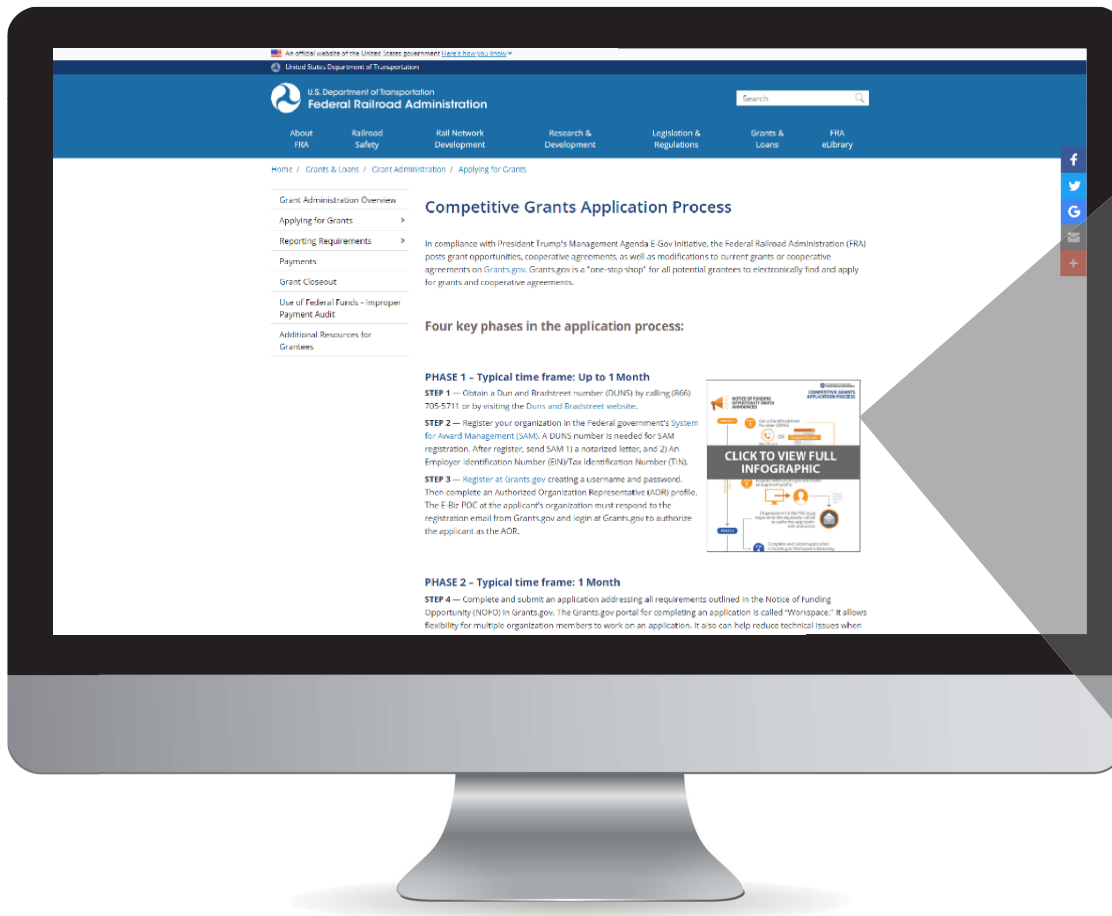


4. Announcement

FRA press release announces selections approximately 4 to 5 months following application due date

Grant Application Process

FRA's Competitive Grants Application Process webpage



Best Practices

Best Practices & Helpful Hints

- ☑ Read the Notice of Funding Opportunity (NOFO) completely and carefully to understand the criteria for eligibility and selection, and what information each application must include

- ☑ FRA has identified several focus areas where applications that are not selected often demonstrate deficiencies:
 - Project Narrative
 - Statement of Work
 - Benefit-Cost Analysis
 - Environmental Readiness

The screenshot displays the Federal Register page for a Notice of Funding Opportunity (NOFO) titled "Notice of Funding Opportunity for the Federal-State Partnership for State of Good Repair Program". The page is published by the Federal Railroad Administration on 12/10/2021. The document details include:

- AGENCY:** Federal Railroad Administration (FRA), Department of Transportation (DOT).
- ACTION:** Notice of Funding Opportunity (NOFO or notice).
- SUMMARY:** This notice details the application requirements and procedures to obtain grant funding for eligible projects under the Federal-State Partnership for State of Good Repair Program (Partnership Program). This notice solicits applications for Partnership Program funds made available by the Consolidated Appropriations Act, 2021. The opportunity described in this notice is made available under Assistance Listings Number 20.326, "Federal-State Partnership for State of Good Repair."
- DATES:** Applications for funding under this solicitation are due no later than 5:00 p.m. ET, March 7, 2022. Late or incomplete applications will not be considered for funding. See Section D of this notice for additional information on the application process.

Document details on the right side of the page include:

- Printed version:** PDF
- Publication Date:** 12/10/2021
- Agencies:** Federal Railroad Administration
- Dates:** Applications for funding under this solicitation are due no later than 5:00 p.m. ET, March 7, 2022. Late or incomplete applications will not be considered for funding. See Section D of this notice for additional information on the application process.
- Document Type:** Notice
- Document Citation:** 86 FR 70582
- Page:** 70582-70595 (14 pages)
- Document Number:** 2021-26035

Best Practices – Project Narrative

Best Practices – Project Narrative

Project Narrative Outline

- I. Cover Page
- II. Project Summary
- III. Project Funding
- IV. Applicant Eligibility
- V. Project Eligibility
- VI. Detailed Project Description
- VII. Project Location
- VIII. Evaluation & Selection Criteria
- IX. Project Implementation & Management
- X. Environmental Readiness

- ☑ Structure your project narrative in accordance with the outline specified in the NOFO
- ☑ Include all elements identified in the outline
- ☑ Follow the instructions for each element
- ☑ Adhere to 25-page limit

Best Practices – Project Narrative

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IX. Project Implementation & Management

X. Environmental Readiness

- ☑ Indicate if an application for the project has been submitted previously to another Federal grant program – include the program and year

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- ☑ Briefly describe the project in **4 to 6 sentences**, its anticipated benefits, and the transportation challenges the project will address
- ☑ Think of this section of the application **as your elevator pitch for the project** to the DOT Secretary and FRA Administrator

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- ✓ Only include eligible costs
- ✓ Specify each source of non-Federal match
- ✓ Provide details about in-kind match
- ✓ Indicate public- vs. private-sector match
- ✓ Describe the non-Federal funding arrangements
- ✓ Attach funding commitment letters
- ✓ Identify if the proposed match will not be available until a certain date or if funds must be spent by a deadline

Best Practices – Project Narrative

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- ☑ Thoroughly discuss the transportation challenges and benefits
- ☑ Include data to support project benefits
- ☑ Describe how project components are related and will be sequenced
- ☑ Include photographs or diagrams
- ☑ Identify all host railroads, operators, and beneficiaries

Best Practices – Project Narrative

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- ☑ Identify cities, counties, and states where project is located
- ☑ Include a map of the project
- ☑ Identify railroad mileposts
- ☑ For grade crossing projects, include the U.S. DOT National Highway-Rail Crossing Inventory number

Best Practices – Project Narrative

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- ☑ Include a separate section in the project narrative focused on how the project meets each of the evaluation and selection criteria
- ☑ **DO NOT** rely solely on the contents of the “detailed project description” section to satisfy this requirement — it is OK to repeat key points in this section
- ☑ Quantify benefits whenever possible

Best Practices – Project Narrative

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- ☑ Highlight applicant's past experiences managing and overseeing similar projects, including FRA- or DOT-funded projects
- ☑ Describe expected arrangements for project contracting, contract oversight, change-order management, risk management, and conformance with Federal requirements for progress reporting

Best Practices – Project Narrative

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*For more information on the NEPA process, access FRA's recent webinar, *Introduction to NEPA and FRA's Categorical Exclusions Webinar*, on FRA's [Webinars webpage](#).

- ☑ For FD/Construction Grant Application:
 - *If NEPA is **complete***: Provide copy of NEPA document or link.
 - *If NEPA is **not started***: Provide detailed project description and description of setting/land use, with visuals.
 - *If NEPA is **underway***: Provide current status, expected completion date, and type of document.

Best Practices – Statement of Work

Best Practices – Statement of Work

☑ See FRA's Statements of Work webpage:

<https://railroads.dot.gov/grants-loans/grant-administration/statements-work>

☑ Use templates for the

- SOW (Attachment 2)
- Schedule (Attachment 3)
- Budget (Attachment 4)

The screenshot shows the Federal Railroad Administration website. The main navigation menu includes: About FRA, Railroad Safety, Rail Network Development, Research & Development, Legislation & Regulations, Grants & Loans, and FRA eLibrary. The breadcrumb trail is: Home / Grants & Loans / Grant Administration. The page title is "Statements of Work". The content area contains the following text:

This section provides templates for developing a Statement of Work (SOW). In essence, the SOW is a description of the work that will be completed under the grant agreement. Drafting the SOW is a key step toward receiving a grant award.

These templates are intended to assist grantees in drafting an SOW for each application selected by FRA to receive funding. The development of an SOW should be a highly collaborative process between the grantee and FRA. As such, grantees will work with FRA to create an approved SOW.

Please note: all deliverables listed in the SOW are subject to FRA approval and will require significant FRA input. Grantees should plan to work with FRA to ensure deliverables will meet all requirements.

For helpful hints on drafting an SOW, please refer to the SOW Guidance link below. This document describes how FRA uses an SOW during the grant administration phase, key items to include when drafting an SOW, and formatting guidelines. Grantees should use this guidance as a reference when drafting an SOW, but should continue to work with FRA for further guidance.

If you have questions regarding how to begin drafting your SOW, please contact your FRA Regional or Project Manager.

- [Statement of Work \(SOW\) Guidance](#)
- [Example General Grants - Attach 1 - Standard Terms and Conditions](#)
- [Example General Grants - Attach 2 - SOW](#)
- [Example General Grants - Attach 3 - Schedule](#)
- [Example General Grants - Attach 4 - Budget](#)

Best Practices – Statement of Work

- ✓ Organize the scope of work into discrete and logically sequenced tasks
- ✓ Provide appropriate timing for tasks
- ✓ Identify the deliverables required to communicate progress and completion of tasks to FRA
- ✓ Check the budget to ensure numbers are consistent with cost information submitted in forms and other areas of the application

ATTACHMENT 2

STATEMENT OF WORK

[insert applicant/grantee name]
[insert project name]
[insert grant program name and fiscal year]

I. AUTHORITY

Authorization	E.g. 49 U.S.C. § 24407 For CRISI Program Insert eligibility citation (e.g. 49 U.S.C. 24407(c)(1))
Funding Authority/Appropriation	E.g. Contract authority in the FAST Act Sec. 1101(a)(5), Pub. L. 114-94 (December 4, 2015) E.g. Consolidated Appropriations Act, 2018, Division L, Title I (Pub. L. 115-141 (March 23, 2018))
Notice of Funding Opportunity	[NOFO Title] for Fiscal Year 20XX, [Federal Register citation], [Month, date, year] [volume #] FR [publication date]

II. BACKGROUND

Instructions: This section also provides high-level overview information regarding the project and applicant/grantee, and defines the term "Project" as that term is used throughout the Agreement. Approximately 3-4 paragraph in length.

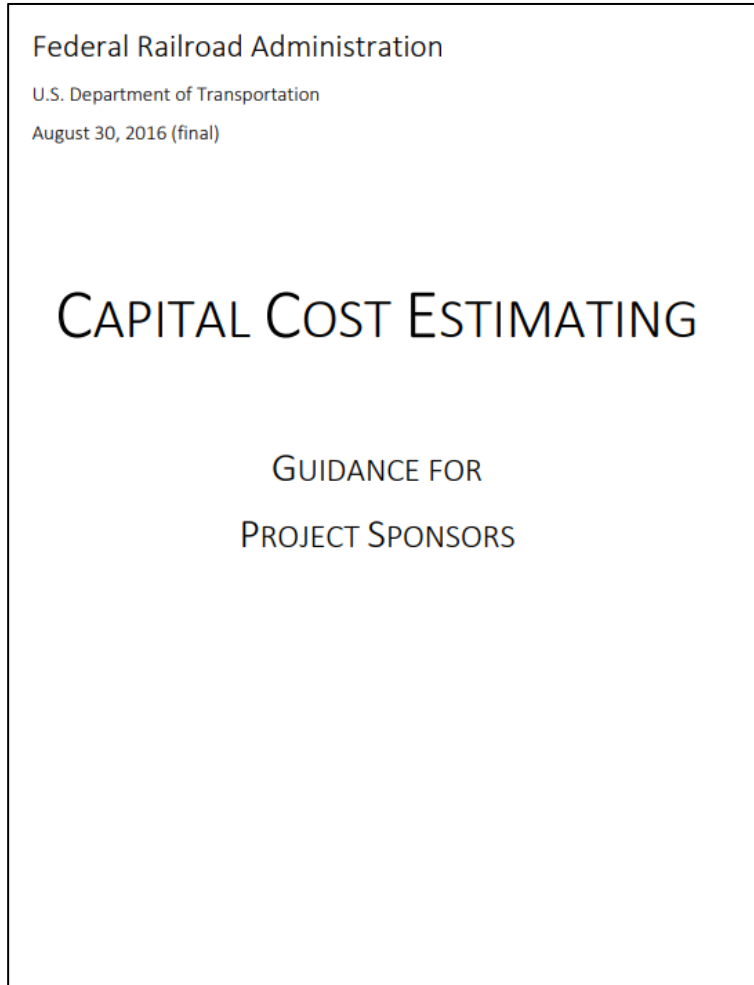
This Agreement funds the Grantee to support the deployment of [description] (Project). To the extent there is a conflict between Attachment 1 and this Attachment 2, Attachment 1 governs.

[IF APPLICABLE: All necessary planning, preliminary engineering (PE) and National Environmental Policy Act (NEPA) requirements have been completed. A Categorical Exclusion for this Project was approved by FRA on XXX].

III. OBJECTIVE

Instructions: The "Objective" section of the Statement of Work (SOW) is intended to provide a clear description of the underlying transportation problem that the project will address; the work that will be accomplished under the grant/cooperative agreement; the end-state of the project, and the public benefits that the project is intended to achieve.

Best Practices – Statement of Work



- Capital Cost Estimating Guidance: <https://railroads.dot.gov/rail-network-development/training-guidance/capital-cost-estimating-guidance>
- Utilize FRA’s Standard Cost Categories as a way to organize the scope of work and budget
 - <https://railroads.dot.gov/elibrary/mp-33-scc-worksheets>
- Ensure consistency among the project narrative, statement of work, benefit-cost analysis, and other application materials

FRA MAIN WORKSHEET								Issue Date 5/4/16	
Grantee Name							Today's Date		8/28/14
Project Name and Location: Rail Project A, Two cities with rural in-between							Yr of Base Year \$		2014
Current Phase : Final Design, Ready to Procure Construction							Yr of Revenue Ops		2017
Standard Cost Category	Unit	Quantity	Base Year Dollars						YOE Dollars Total (X000) (from Inflation Worksheet)
			Without Contingency (X000)	Allocated Contingency (X000)	TOTAL (X000)	Unit Cost (X000)	Percent of Construction Cost	Percent of Total Project Cost	
10 Guideway & Track Elements	Lineal Miles of Guideway	105	1,520,000	140,000	1,660,000	15,810	69%	52%	1,718,100
10.010 Guideway: At-grade exclusive right-of-way	Lineal Miles of Guideway	100	550,000	50,000	600,000	6,000			
10.020 Guideway: At-grade semi-exclusive (allows cross-traffic)	Lineal Miles of Guideway		0		0				
10.030 Guideway: At-grade in mixed traffic	Lineal Miles of Guideway		0		0				
10.040 Guideway: Aerial structure	Lineal Miles of Guideway		0		0				

Best Practices – Benefit-Cost Analysis

Why Do Benefit-Cost Analyses?

- BCAs encourage applicants to focus and refine project scopes and outcomes
- BCAs are a method to enable comparison across diverse project types and magnitudes
- Part of Fed-State Partnership selection criteria:
 - Secretary shall “take into account the cost-benefit analysis of the proposed project”
 - Other FRA programs (CRISI) and Departmental programs (RAISE and FASTLANE/INFRA) have similar provisions

BCA – Overview of Steps

- 1 Specify your project's base case, alternate case, and timeline
- 2 SHOW how your alternate case will result in specific effects (i.e., project benefits)
- 3 Break down benefits and costs into the smallest sub-elements possible
- 4 Assign monetary values to sub-elements using USDOT's [BCA Guidance](#)
- 5 Calculate results and discount to base year

BCA – Scope of Analysis

- The base case reflects the status quo — i.e., the world as it exists today
- The alternate case (i.e., “build scenario”) is the proposed project
 - An analysis for construction should present a *single* project
 - One *application* can contain multiple projects
 - Multiple projects need multiple analyses
 - Avoided costs of alternatives not taken are NOT benefits
- The timeline must be appropriate for the proposed project
 - Match the useful life of the project, but not more than 30 years of operation
 - Projects with useful life beyond 30 years will have residual value (stations in particular) → Use GAAP straight line depreciation

BCA – Scope of Analysis

- Examine *ONLY* the differences between the base case and alternate case (i.e., the marginal effects)
- Planned future projects are *irrelevant*
- These differences should reflect realistic projections

Examples:

- Intercity passengers will likely change modes if their station is unavailable, while commuters are more likely to divert to another nearby station
- Host railroads will impose speed and weight restrictions before shutting down completely
- Growth rates will not suddenly double unless a fundamental change occurs



BCA – Benefits & Costs

- The marginal effects of the alternate case are the project benefits
 - Marginal effects are sometimes undesirable, shown as negative dollar amounts
- The total costs of the project are all costs associated with implementing the project
- Total **NET** operations & maintenance costs should be included *as benefits*:
 - Net O&M for new infrastructure and equipment will be a negative dollar amount
 - Changes in net O&M costs for existing infrastructure can be positive or negative, but are always included in the numerator
 - Residual value for remaining useful life is a benefit, NOT subtracted from costs

BCA – Development

- Break down marginal effects into the smallest possible sub-elements
 - This is where 90% of your “thought work” occurs
 - Provide documentation for inputs and growth rates

Example: Replacing a bridge might result in...

- Removal of slow orders, improving through speed (travel time savings)
- Reduced wait time at the approaches (travel time savings and emissions)
- Decreased delays at nearby sidings along the corridor (travel time savings and emissions)
- Reduced O&M costs



BCA – Modal Diversion

- Modal diversion is a marginal choice; *ONLY* count marginal effects
- New users value the project less than existing users
(Follow the 50% rule in USDOT'S [BCA Guidance](#))
- Lost revenue from passengers changing to other modes is a transfer, NOT a benefit (Follow USDOT'S [BCA Guidance](#))

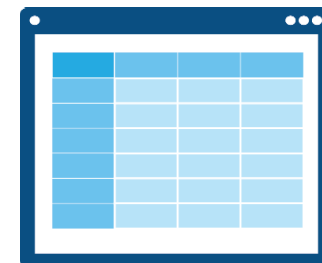
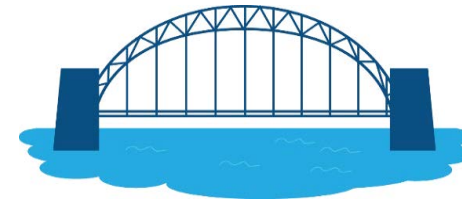
Example: Avoided rail-to-truck diversion could result in...

- Increased pavement damage
- Increased harmful emissions
- Increased congestion on highways
- Decreased safety



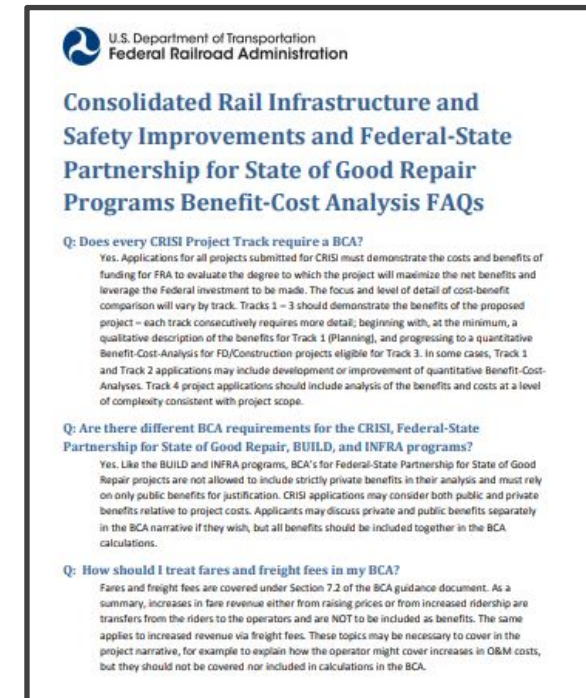
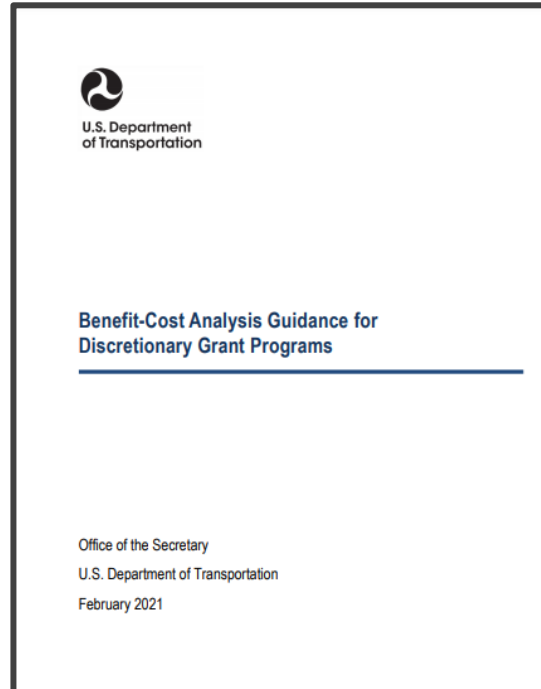
BCA – Final Advice

- ✓ **Document your assumptions in as much detail as possible.**
- ✓ If your application contains multiple projects, analyze benefits and costs of each project *separately*.
- ✓ If your BCA includes modal diversion, include YOUR freight and/or passenger traffic counts.
- ✓ Include the specific AADT for each grade crossing project. State DOTs often fail to send updates.
- ✓ ***You must include an unlocked Excel spreadsheet that clearly shows your calculations and discounting.***



BCA – Guidance/Online Resources

- Follow USDOT's *BCA Guidance*, available at:
<https://www.transportation.gov/office-policy/transportation-policy/benefit-cost-analysis-guidance>
- For rail-specific examples on how to apply the *BCA Guidance*, refer to FRA's BCA FAQ available at:
<https://railroads.dot.gov/elibrary/consolidated-rail-infrastructure-and-safety-improvements-crisi-and-federal-state>

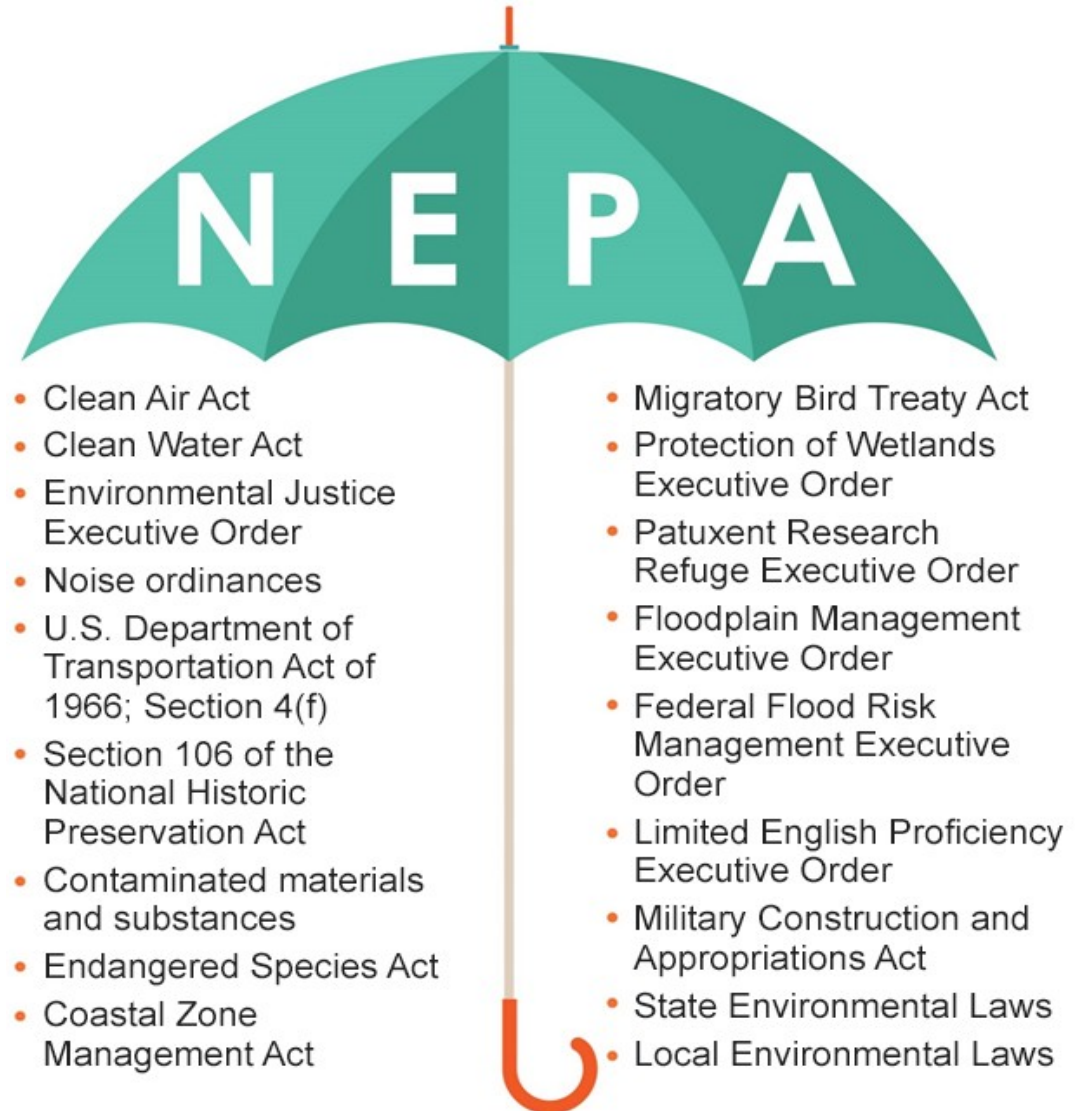


Best Practices – Environmental Readiness

What is NEPA, and why is it required?

- The National Environmental Policy Act (NEPA) is an “umbrella law” that brings together numerous laws, regulations, executive orders, and requirements regarding the quality of the human and natural environment (40 CFR 1500-1508).
- Federal agencies, including FRA, use the NEPA review process to help identify and evaluate project alternatives and to help identify and address project impacts on environmental resources.

NEPA review must be conducted for all FRA grant-funded rail projects.



Environmental Readiness – NEPA

NEPA has to be completed and approved before FRA can obligate grant.

- **Beginning the NEPA process early is critical!** Especially if there are statutory timeframes associated with your project or an applicable environmental review requirement (e.g., consultation under Section 106 of the NHPA), or substantive environmental impacts from your project that need to be mitigated.

NEPA Class of Action & Environmental Decision Document

- *Categorical Exclusion (CE)*
- *Environmental Assessment (EA)/ Finding of No Significant Impact (FONSI)*
- *Environmental Impact Statement (EIS) / Record of Decision (ROD)*

Environmental Readiness – NEPA

FD/Construction Grant:

- *If an approved NEPA document exists*, submit it with your application, and indicate the lead Federal agency, type of document (CE, EA, or EIS) and date of approval.
- *If a completed NEPA document for your project does not exist*, you – if selected for a Partnership grant award – will be responsible for the costs of preparing it and any associated desktop and/or field analyses in accordance with FRA/USDOT environmental review procedures (23 CFR Parts 771 & 774)
 - A detailed Project Description that describes the environmental setting/land use is important to assist FRA in determining the NEPA Class of Action. ***Aerial images are helpful!***
 - You should plan to hire a qualified environmental consultant for complex or controversial projects and/or projects affecting environmentally sensitive resources, such as:
 - Wetlands and water bodies
 - Protected species and habitat
 - Parks and recreational areas
 - Sensitive receptors (noise)
 - Historic properties
 - Environmental Justice populations

Environmental Readiness – NEPA

PE/NEPA Grant:

- If selected for a Partnership award, you will use grant money to prepare, with oversight from and in coordination with FRA, the appropriate level of NEPA documentation (CE, EA, EIS)
 - In your grant application, provide information to the best of your knowledge regarding the **environmental setting/land use** and the known or suspected presence of community and natural resources and historic properties
 - You should plan to hire a qualified **environmental consultant** for complex or controversial projects and/or projects affecting environmentally sensitive resources.

Other readiness considerations: Permits (e.g., USACE CWA Section 404, USCG Bridge Permit), coordination/consultation under NEPA “umbrella” laws (e.g., SHPO, USFWS, NMFS), agreements re: property acquisitions, easements, or access

Environmental Readiness – NEPA

- Rely on FRA’s experience and expertise to determine the level/type of NEPA documentation and consultation necessary for your project — **contact our experts!**

Email: FRAenvironment@dot.gov

Helpful Information Available on FRA’s Website

- FRA & NEPA Documentation: <https://railroads.dot.gov/rail-network-development/environment/fra-nepa-documentation>
- FRA Recommended Trainings & Environmental Resources: <https://railroads.dot.gov/rail-network-development/environment/fra-recommended-trainings-environmental-resources>

This web page provides links to recorded webinars, trainings, and other resources that will be of assistance in preparing NEPA documents for rail projects

Recap & Reminders

Recap & Reminders

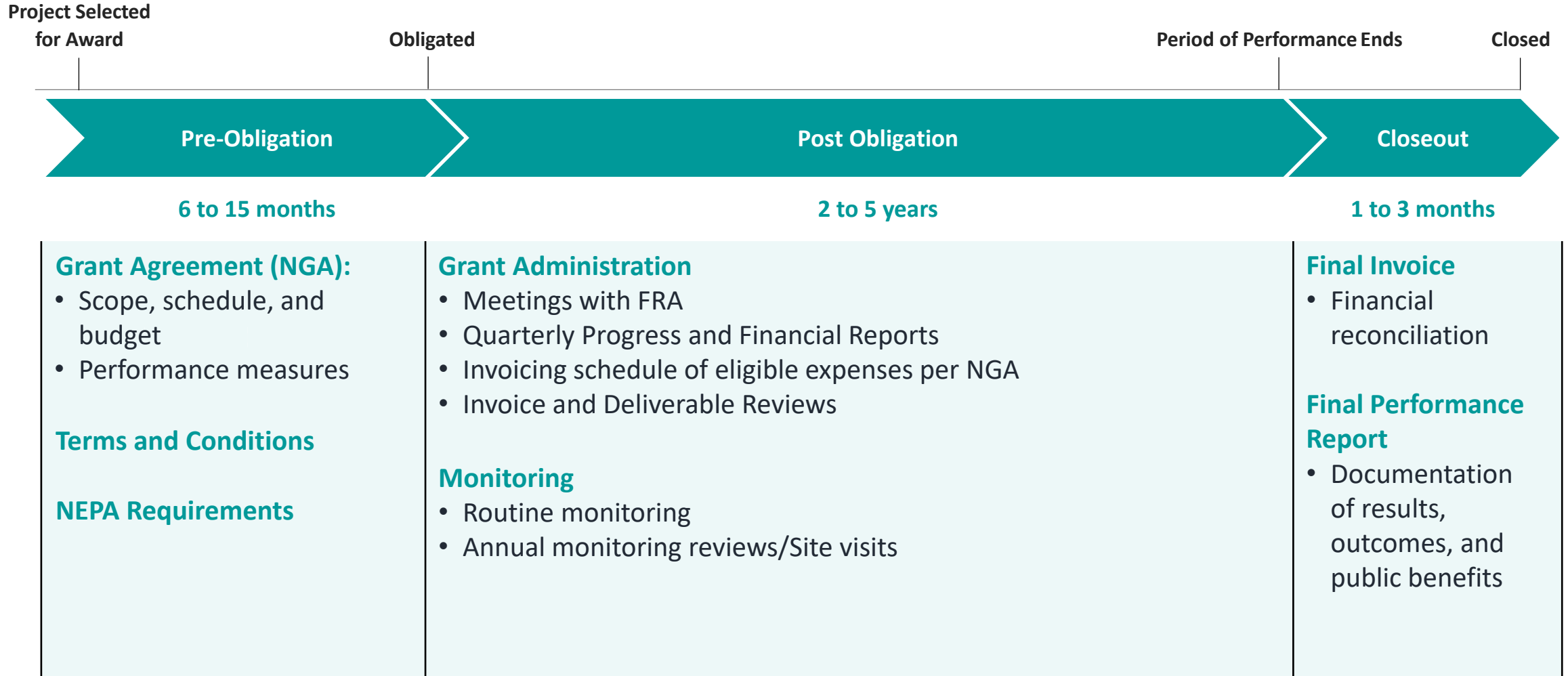
- Always **read the NOFO** carefully
- Determine what a successful project looks like
- Ensure you **submit all needed documents**
- Address all of the evaluation and selection criteria on which you will be rated
 - **Be clear and direct** in responding to criteria
 - Make your application easy to read and evaluate
 - Don't bury key points!



Recap & Reminders

- **Verify funding and budget amounts** for consistency!
 - **Ensure amounts match** in different parts of your application package (e.g., cover sheet, SOW, Project Narrative, SF-424)
 - Numbers in columns and rows should add up properly in budget tables
 - Only include project costs that are expected to be incurred after grant selection
- Name key partners, indicate in-place agreements, and **include letters of support**
- Have an objective “cold reader” — i.e., an individual unfamiliar with the grant application — review your final document before submission

Grant Lifecycle and Approximate Time Frames



Contact Us

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Connect with us **USDOTFRA**



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FRA Competitive Discretionary Grant Programs
Webpage <https://www.fra.dot.gov/grants>